

Message Text

UNCLASSIFIED

PAGE 01 LIMA 08806 062250Z

ACTION ARA-14

INFO OCT-01 ISO-00 COME-00 EB-08 H-02 /025 W

-----099985 062325Z /70

P 062205Z OCT 77

FM AMEMBASSY LIMA

TO SECSTATE WASHDC PRIORITY 7016

UNCLAS LIMA 8806

FOR ARA/AND FULLER

EO 11652: N/A

TAGS: BPRO, PE

SUBJ: SALE OF FIRE FIGHTING EQUIPMENT

REF: (A) STATE 237308, (B) LIMA 7715, (C) SMITH/FULLER TELECON 10/6

1. DR. FERNANDO REUS, DIRECTOR GENERAL OF PUBLIC CREDIT, IS IN EUROPE AND NOT EXPECTED BACK IN LIMA UNTIL OCTOBER 10. MINISTRY OF ECONOMY AND FINANCE HAS NOT RESPONDED TO VIP'S TELEX RE FINANCING PACKAGE IN HIS ABSENCE. HOWEVER, VIP'S TELEX DOES NOT PROVIDE INFORMATION REQUESTED BY REUS. ON INSTRUCTIONS REFTEL A, EMBASSY IS TODAY SENDING LETTERS TO REUS AND COL. CARLOS FREYRE, CIVIL DEFENSE EXECUTIVE SECRETARY, REQUESTING FURTHER EXTENSION OF DEADLINE FOR SUBMISSION OF FINANCING PACKAGE.

2. WE BELIEVE THAT FUNDAMENTAL QUESTION HERE IS WHETHER VIP HAS BEEN ABLE TO LINE UP FINANCING AS PROMISED. PERHAPS FORWARD MOTION BY GOP ON THIS PROJECT WAS MORE RAPID THAN ANTICIPATED. CONRESERSA HAS INFORMED EMBASSY THAT KALLE JENSEN IS PRESENTLY SEARCHING FOR ALTERNATE SOURCES OF FINANCING DIRECTLY FROM COMMERCIAL BANKS WITH HELP FROM HAROLD HILL AND RICHARD YOUNG.

3. DEPARTMENT MAY WISH TO POINT OUT TO CONGRESSMAN GILMAN THAT EMBASSY HAS TAKEN EXTENSIVE DIRECT ACTION IN SUPPORT OF
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THIS SALE FROM VERY BEGINNING. IT SEEMS SHAME THAT AFTER AMERICAN MANUFACTURERS WON TENDER AGAINST STRONG FOREIGN COMPETITION WITH MUCH EFFORT BY LOCAL REPRESENTATIVE AND COMMERCIAL ATTACHE, TOTAL SALE WILL BE LOST AT THIS STAGE BECAUSE OF INABILITY TO ARRANGE SUITABLE FINANCING IN THE US.

4. CONGRESSMAN BENJAMIN A. GILMAN INTERESTED.

SHLAUDEMAM

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Sent Date: 06-Oct-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01-Jan-1960 12:00:00 am
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1977LIMA08806
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D770365-0721
Format: TEL
From: LIMA
Handling Restrictions: n/a
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Legacy Key: link1977/newtext/t19771088/aaaacwrm.tel
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Litigation History:
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Original Classification: UNCLASSIFIED
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Original Previous Classification: n/a
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SAS ID: 1013412
Secure: OPEN
Status: NATIVE
Subject: SALE OF FIRE FIGHTING EQUIPMENT
TAGS: BPRO, PE
To: STATE
Type: TE
vdkgvwkey: odhc://SAS/SAS.dbo.SAS_Docs/864c8d35-c288-dd11-92da-001cc4696bcc
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